

### MASH Trust is an innovative provider of health and disability support services in the lower North Island based in Palmerston North, supporting over 2000 people and whanau

REPORTS TO	National Manager	
DIRECT REPORTS	AOD practitioners, Outreach staff, LUCK Staff, Service Coordinator, Home	
	Coordinator, Support Workers	
DELIVERY AREA	AOD and Community Mental Health	
DELEGATIONS	Tier 4	
	In accordance with current delegations policy	
SALARY BAND	\$80 - \$100k dependent on experience	
HOURS OF WORK	80 hours per fortnight	
LOCATION	Palmerston North	
ROLE PURPOSE	To ensure the future direction and allocation of resources to areas that align with our strategy, to help us achieve our goals and drive sustainable growth.	
	To operate collaboratively and across functions as one team to tackle the challenges and optimise the opportunities in front of us together.	
	To respond to opportunities to grow and expand services across MASH's operational areas.	
	The Service Manager has responsibility for the operational management of the AOD services across MASH's Palmerston North operating areas.	
	To ensure that services are delivered in a strengths-based, person centred and trauma-informed manner that empowers and strengthens individuals, whānau and the wider community.	
PROGRAMMES TEAM PURPOSE	As a member of the MASH Programmes Team (PT), you will play a key role in shaping MASH service delivery to meet the needs of an evolving sector.	
	The PT is responsible for operationalising the MASH Quality Framework and The MASH Way in all aspects of service delivery to meet the changing expectations, needs and aspirations of the people we support and to ensure MASH remains a partner of choice for our funders and stakeholders.	
	The Team will drive operational efficiency and compliance with statutory requirements, while also being focused on the future and the changes needed to continuously improve delivery of quality, people-centric services.	
	By leading for the future, living the MASH values, delivering operational excellence, and being connected with stakeholders, this role will contribute to the continued growth of MASH's reputation and influence.	

# MASH TRUST MISSION

Working together to achieve great lives

# OUR VALUES

Relationships	Build open relationships based on honesty and respect	
Communication	Communicate with an open mind and heart	
Mana	Recognise and promote the mana and strengths of the individual	
Opportunities	Take opportunities to learn and grow together	
Believe	Believe that together we will make a difference	
Fun	Make fun a goal	

# **KEY RELATIONSHIPS**

### Internal:

- Senior leadership team and ELT
- Other MASH Managers and staff

### External:

- Community providers of social and health services
- Government and local body organisations including:
  - o Te Whatu Ora
  - o Ministry of Social Development
  - o Kainga Ora
  - Palmerston North City Council
  - NZ Police
- Mental Health Community Teams
- Community Groups
- ► Family/Whānau

# **KEY RESULT AREAS**

Key Accountabilities	Summary of Outcomes
<b>Organisation Service Design and Development:</b> This function focuses on creating and improving services	Develop and test new service ideas
that meet the needs of the 'customer' (internal and external), whānau and our funders. It involves understanding peoples' needs through research, analysis	Develop and test service improvement initiatives.
and voice, co-designing, testing and validating service offerings (considering factors such as features, pricing, delivery channels, and user experience), development and implementation of the service.	New services and service improvement initiatives are implemented.

Service Growth and Development: This function focuses on identifying and developing opportunities to expand or evolve existing services, to enhance reach, quality and outcomes for the people we support. Throughout the service lifecycle, the function monitors service performance, gathers consumer feedback, and incorporates continuous improvement initiatives to enhance service quality and the satisfaction of the people we support.	Expansion and evolution of existing services Improved service quality, reach, and impact Integration of consumer feedback into continuous service enhancements
<b>Regional Connectivity Management:</b> This function focuses on establishing and maintaining strong connections, partnerships, and collaborations within a specific region or geographic area. It involves facilitating communication, knowledge sharing, and coordination among various stakeholders to ensure seamless service delivery, promote initiatives, and address the unique support needs of the local population.	Establish and maintain strong sector relationships and partnerships across a regional area Communicate, share knowledge, promote MASH initiatives and represent MASH in the regional area
<b>Referral Management:</b> This function focuses on obtaining and receiving referrals. It involves actively seeking and receiving referrals from external sources or organisations for individuals in need of MASH services. It involves establishing strong relationships with referring entities, evaluating the appropriateness of referrals, coordinating the intake process, and ensuring smooth transitions for individuals entering the organisation's services.	Actively seek and receive referrals and manage the entry to services Maintain strong relationships with referrers and other community agencies
Service Delivery: This function focuses on the coordination and provision of high quality services to the people we support, and delivery of services internally within the organisation. It plays a vital role in establishing and maintaining positive relationships with the people we support (and across MASH teams), implementation and execution of service activities, adhering to established standards, continuously improving service processes, enhancing the overall reputation of the organisation, and differentiating MASH from other providers.	Coordination and provision of high quality services to the people we support Establish and maintain positive relationships with the people we support and across MASH teams Adhere to MASH standards
Service Documentation Creation: This function focuses on creating and maintaining accurate and comprehensive documentation related to service delivery. It involves capturing and documenting essential information, processes, and outcomes to support effective service provision, quality assurance, and regulatory compliance.	Maintain accurate and comprehensive documentation related to service delivery Capture and document essential information, processes, and outcomes to support effective service provision, quality assurance, and regulatory compliance

<b>Rostering Management:</b> This function focuses on the process of creating and managing work schedules of staff, to support the optimal allocation of resources. It involves, shift planning, understanding employee constraints, workload distribution, compliance and fairness, and roster communication.	Create the staff work schedules for the Rostering team to implement
Service Exit Management: This function focuses on processes that support the effective and efficient transition and exit of the people we support from MASH services, including associated support services that enable this process. It involves facilitating the exit process, coordinating necessary documentation and support services, and ensuring appropriate follow-up or referrals.	Facilitate the exit process of the people we support from MASH services Identify and complete necessary documentation and support services to ensure a smooth exit
<b>Consumer and whanau complaints management:</b> This function focuses on effectively addressing and resolving complaints from consumers and their whanau regarding the services provided by the organisation. It involves establishing a structured process for complaint handling, ensuring timely response and resolution, and using feedback to drive improvements in service delivery.	Investigate complaint and resolve, feedback recommendations to enhance service quality
<b>Enabling Service Environment:</b> This function focuses on ensuring the service has the necessary resources and infrastructure to support service provision and deliver high-quality services effectively and efficiently.	Identify and manage any gaps in services
<b>New Opportunity Management and Innovation:</b> This function focuses on proactively identifying and capitalising on potential opportunities for growth, innovation and success, aligned with the MASH strategy and future direction. It involves horizon scanning, opportunity identification and prioritisation, feasibility analysis, and business case development.	Identify opportunities and report to National Manager and be a part of service opportunities for the geographical region
<b>Procurement:</b> This function focuses on managing the process of acquiring goods, services, and resources required by the organisation to support its operations. It involves strategic sourcing, vendor management, contract negotiation, and ensuring value for money in procurement activities.	Procurement of goods, services and resources to support day to day operations, within delegations
<b>Te Tiriti O Waitangi:</b> This function focuses on MASH's commitment to honouring the Te Tiriti principles of Rangatiratanga, equity, active protection, options, partnership. It involves building reciprocal relationships and partnerships with	Support the delivery of equitable access and outcomes for Māori and their whanau Build reciprocal relationships and partnerships with Māori

Financial Management:       Dependencies         This function includes a range of activities that involve the planning, control and monitoring of financial resources. It       Financial resources. It	Ionour the Te Tiriti principles of langatiratanga, equity, active protection, options, partnership Develop and plan budgets in conjunction with inance Team Manage and oversee budgets within area of esponsibility
Financial Management:       De         This function includes a range of activities that involve the planning, control and monitoring of financial resources. It       Financial resources	ptions, partnership Develop and plan budgets in conjunction with inance Team Nanage and oversee budgets within area of
Financial Management:       Detection         This function includes a range of activities that involve the planning, control and monitoring of financial resources. It       Financial resources. It	Develop and plan budgets in conjunction with inance Team Manage and oversee budgets within area of
This function includes a range of activities that involve the planning, control and monitoring of financial resources. It	inance Team Nanage and oversee budgets within area of
planning, control and monitoring of financial resources. It	Nanage and oversee budgets within area of
includes infancial planning, budgeting, infancial control,	
cashflow management, financial analysis, investment and res	
capital budgeting, risk management and reporting, and	
compliance. Ali	lign to financial policies and procedures
	or Self: Nork of the and take reasons it is to r
	Vork safely and take responsibility for eeping self and colleagues free from harm
preventing workplace accidents, injury or illness and	
managing potential hazards. It identifies and mitigates Re potential hazards and risks, develops and implements	eport all incidents and hazards promptly
	now what to do in the event of an
• • • •	mergency
provides training and education, investigates incidents, and reports and promotes awareness and understanding Co	cooperate in implementing return to work
	lans
	or Team:
	of ream: nform, develop, and equip staff to carry out
	heir work safely
En	nsure prompt and accurate reporting and
	nsure prompt and accurate reporting and nvestigation of all workplace incidents and
	njuries
	ssess all hazards promptly and ensure they re managed
	re manageu
	cooperate in implementing return to work
pla	lans
• •	attract top talent to MASH
This function focuses on attracting, developing and retaining a talented and engaged workforce. It includes Re	ecruit new staff
talent acquisition, staff engagement and retention,	
performance management, learning and development, Or	Onboard new staff
staff wellbeing, remuneration and reward, employment	and acts in the ff
relations, and industrial relations. En	ngage and retain staff
M	Nanage staff performance, learning and
de	evelopment
Sur Sur	upport processes that support staff
	vellbeing

# **PERSON SPECIFICATION**

The ideal applicant for this position will be able to fulfil the following criteria

# **Required competencies**

A successful Service Manager at MASH Trust will demonstrate the following competencies:

	Decision quality	Make sound decisions, even in the absence of complete information.
		Rely on a mixture of analysis, wisdom, experience, and judgment when making decisions.
		Consider all relevant factors and uses appropriate decision-making criteria and principles.
		Recognize when a quick 80% solution will suffice. Able to complete tasks by specified deadlines
GHT	Business insight	Know how businesses work and how organisations make money.
тноиднт		Keep up with current and possible future policies, practices, and trends in the organisation, with the competition, and in the marketplace.
		Use knowledge of business drivers and how strategies and tactics play out in the market and guide actions.
	Customer focus	Gain insight into customer needs.
		Identify opportunities that benefit the customer.
		Build and delivers solutions that meet customer expectations.
		Establish and maintains effective customer relationships.
	Ensure accountability	Follow through on commitments and makes sure others do the same.
S		Act with a clear sense of ownership.
RESULTS		Take personal responsibility for decisions, actions, and failures.
RE		Establish clear responsibilities and processes for monitoring work and measuring results.
		Design feedback loops into work.
	Build effective teams	Form teams with appropriate and diverse mix of styles, perspectives, and experiences.
PEOPLE		Establish common objectives and a shared mindset.
		Create a feeling of belonging and strong team morale.
		Share wins and rewards team efforts.
		Foster open dialogue and collaboration among the team.

	Build networks	<ul> <li>Build strong formal and informal networks.</li> </ul>
		<ul> <li>Maintain relationships across a variety of functions and locations.</li> </ul>
		<ul> <li>Draw upon multiple relationships to exchange ideas, resources, and know-how.</li> </ul>
	Drive vision and	<ul> <li>Talk about future possibilities in a positive way.</li> </ul>
	purpose	<ul> <li>Create milestones and symbols to rally support behind the vision.</li> </ul>
		<ul> <li>Articulate the vision in a way everyone can relate to.</li> </ul>
		<ul> <li>Create organisation-wide energy and optimism for the future.</li> </ul>
		Show personal commitment to the vision.
	Communicate effectively	<ul> <li>Is effective in a variety of communication settings: one-on-one, small, and large groups, or among diverse styles and position levels.</li> </ul>
		<ul> <li>Attentively listens to others.</li> </ul>
		<ul> <li>Adjusts to fit the audience and the message.</li> </ul>
		<ul> <li>Provides timely and helpful information to others across the organization.</li> </ul>
		Encourages the open expression of diverse ideas and opinions.
	Instil trust	<ul> <li>Follows through on commitments.</li> </ul>
		Is seen as direct and truthful.
		<ul> <li>Keeps confidences.</li> </ul>
		Practices what is preached.
SELF		<ul> <li>Shows consistency between words and actions.</li> </ul>
5	Situational	<ul> <li>Picks up on situational cues and adjusts in the moment.</li> </ul>
	adaptability	<ul> <li>Readily adapts personal, interpersonal, and leadership behaviour.</li> </ul>
		<ul> <li>Understands that different situations may call for different approaches.</li> </ul>
		<ul> <li>Can act differently depending on the circumstances</li> </ul>

# **Required experience/qualifications**

Job Specific Knowledge and Skills:

- Inspirational leadership
- Cultural awareness
- Drives vision, values and purpose
- Experience in networking and engaging with a variety of stakeholders across a region
- Strong communication skills
- Team building skills
- Strong organisational skills and time management
- Proven problem-solving ability

Job specific experience:

Significant experience in working within a leadership role

- Understands MASH business
- > People and management experience of a service in Health and Disability
- An understanding of cultural issues, tikanga and Te Tiriti o Waitangi and its implications for MASH
- Knowledge and understanding of the needs of people with disabilities and an empathy for the communities in which MASH operates
- Ensures accountability
- Builds strong customer centric solutions

### Qualifications and other requirements:

- Relevant tertiary qualification or 5 years' experience in a similar role
- Strong Communication skills
- Experience in managing budgets
- Flexibility hours and working locations as needed
- Report writing skills
- Business planning and implementation of plans
- Understanding of systems and processes
- Ability to manage difficult conversations
- Excellent time management
- Working in an agile and flexible manner
- > An understanding of the Health and Safety of workers

### Relationship building skills:

- > Able to build report with the people we support and their supporter
- ▶ Ability to build rapport with colleagues for shared vision
- > Able to build strong effective networks with all stakeholders

### AUTHORISATION AND ACKNOWLEDGEMENT

The information contained in this position description is intended to describe the nature and level of work to be performed. This is not considered an exhaustive list of all the responsibilities, duties or skills required in the role.

This position description may be subject to change from time to time. Any such reorganisation of duties shall be the subject of discussion with the position incumbent.

Signing this position description indicates agreement and acceptance of the contents and conditions.

Acknowledged/ Accepted:

Employee

Date

Manager