

Position	Technical Viticulturist
Department	National Supply
Reporting to	National Supply Manager
Location	Marlborough
Date	June 2024

## Position Purpose:

To develop and co-ordinate vineyard technical activities ensuring that that Yealands Wine Group's viticulture operations are adopting appropriate technologies and practices to enhance wine quality, vineyard and winery efficiency, productivity and sustainability.

This role is a key link between departments at Yealands. Clear and precise communication is needed to ensure that all departments are focused on the same business goals and outcomes.

## Key Relationships:

External	Internal
<ul style="list-style-type: none"><li>• Industry Growers</li><li>• Industry Partners</li><li>• Industry Leaders</li><li>• Industry Suppliers</li></ul>	<ul style="list-style-type: none"><li>• GM – Viticulture &amp; Winemaking</li><li>• National Supply Manager</li><li>• Leadership Team</li><li>• Chief Winemaker</li><li>• Winemaking Operations Manager</li><li>• Viticulture Manager</li><li>• Sustainability Manager</li><li>• QA Manager Winemaker</li><li>• Grower Liaison</li></ul>

## Key Accountabilities & Tasks:

### Vine Production

- Develop plans to assist in the implementation of the vineyard work program to achieve quality objectives, including but not limited to:
  - pest and disease control
  - vine health
  - fertiliser usage
  - soil treatments
  - irrigation strategies
  - pruning objectives
  - canopy management
  - agreed yield and quality objectives
- Establish and maintain vineyard yield and quality guidelines for each vineyard block that targets the anticipated end use.
- Assist in the management of the intended use process so that vintage volume requirements are aligned with vineyard production.

## Key Accountabilities & Tasks:

### Technical Viticulture

- Assist with technical viticulture, reporting requirements and compliance for grower vineyards.
- Ensure Technical Viticultural calendar tasks are completed on time.
- Identify and develop future technologies for operations, including automation.
- Challenge the status quo if there is a better way let's look at it. ROI of 3 years and must be practical.
- Attend industry events and implement learnings into the workplace.
- Network and build working relationships with key industry stakeholders.
- Where applicable, supervise employees on the vineyard to achieve the Viticultural Technical Plan.

### Company and Grower Vineyard Information Management & Administration

- To ensure that relevant vineyard information is collected and reported. Ensure that appropriate records are accurately maintained where appropriate e.g. records of operations carried out on the vineyard including sprays, fertiliser and water applications, labour inputs, contractors.
- Prepare and file spray diaries and SWNZ letters in a timely manner.
- Collect and report information to satisfy Sustainable Winegrowing and Biogro auditing requirements.
- Prepare and where appropriate enter data for computerised winery recording systems.
- Operate and maintain vineyard Health and Safety systems and records.
- Prepare and gain approval for purchase orders. Check off accounts for payment.
- Work in with the Sustainability Manager and QA Manager/Winemaker with projects, audits, improvements and general integrated management.
- Other administration duties as required.
- Project manage any non-standard operational tasks or issues.

### Spray programs

- To set regional spray programs for company and grower vineyards which are consistent with company objectives for export markets and to ensure residue compliance.

### Production efficiency

- To optimise the yield / quality relationship so that production outputs generate the optimum return without compromise to product quality specifications.
- Constructive input is provided into budget preparation, activities are undertaken within budget and there are continuous efficiency improvements made.

### Financial responsibilities

- For annual budgetary purposes to advise of any special production requirements that demand additional financial resources.
- Advise of relevant production costs for the vineyard operations i.e. spray, fertiliser programs and any other financial commitments.

### Vintage

- To inspect the grapes on company and grower vineyards in the period leading up to vintage and to communicate any potential yield and/or quality concerns.
- Co-ordinate grape sampling program to assist with the determination of the optimum picking time.
- Power BI harvest progress reporting.
- Manage picks from time to time.

## Key Accountabilities & Tasks:

### Health, Safety, Compliance & Standards

- Always abide to relevant legislation and the company's policies and procedures whilst acting within the capacity as an employee or whilst acting on behalf of Yealands.
- In relation to Health and Safety, environmental management, ethics, quality and food safety responsibilities:
  - Comply with relevant legislation and related company's policies, procedures and standards are always adhered to.
  - Actively participate in related training.
  - Identify to your Manager areas where conforming to existing procedures will adversely impact adherence.
  - Report improvements or incidents through the company's reporting system and ensure investigations are completed, improvements identified and implemented to manage risk.
- Work with 'best practice' in regard to food defence and food fraud procedures.
  - Actively participate in audits as required.

## Person Specifications:

Education	<ul style="list-style-type: none"><li>• Tertiary qualification in viticulture or horticulture preferred, but not essential</li></ul>
Experience	<ul style="list-style-type: none"><li>• Minimum 5 years' experience in Viticulture.</li><li>• Wine/viticulture experience preferred, but not essential.</li></ul>
Specific Skills, Attributes & Competencies	<ul style="list-style-type: none"><li>• Operational planning experience.</li><li>• Proven problem-solving capabilities.</li><li>• Proven negotiation skills.</li><li>• The ability to build sound relationships based on integrity and trust.</li><li>• A deep interest in understanding the wine industry and viticultural processes.</li><li>• Commercial business acumen and computer literacy in all Windows based applications.</li><li>• Personal credibility.</li><li>• Willingness and ability to work collaborative manner with others.</li><li>• Adapts and works effectively in different situations, with the ability to remain calm under pressure.</li><li>• Can present to a group, clearly and fluently, projecting credibility.</li><li>• Passionate about sustainable wine growing.</li><li>• Plans and works in a systematic way, managing time efficiently.</li><li>• The ability to work in cross-functional teams, building wide and effective networks inside and outside the business.</li><li>• Commitment to continual improvement of systems and processes.</li><li>• Brings our values to life through day-to-day actions.</li></ul>

This position description is intended to describe the general nature and level of work being performed. It is not an exhaustive list of all responsibilities, duties, or skills required, and the employee may be required to perform other duties (that they are skilled to perform) as needed.

## Employee & Manager Acknowledgement:

Employee Signature

Date

Manager Signature

Date